

INTRODUCTORY SECTION

The Inner Edge

Every leader has an inner and an outer edge.

Your *inner edge* is the “you” behind the scenes: your thoughts and motivations, your aspirations, your plans, your decisions, your strengths and weaknesses, your values, and your way of becoming a success.

Your *outer edge* is the “you” you show the world: your words, your actions, and your interactions with the people around you.

Leaders often tend to focus only on their outer edge. The vision. The mission. Countries, companies, customers and clients. Results. All of that is appropriate and productive, and you will continue to do this work as a leader.

But leaders must also learn to think about their inner edge.

- Who are you as a leader?
- Who do you want to be?
- What do you want to achieve, why, and how?

Questions like these are the inner work of a leader, and they shape your ability to lead and live well.